



# RFP for Appointment of Consultant for Preparation of Detailed Project Report (DPR) for Financing Scheme for Deep-sea Fishing Vessels (DSFVs) Corrigendum – I

The Pre-proposal meeting was held on 20<sup>th</sup> February 2024 at 11:00 AM. Thereafter, three consultancy firms namely Deloitte, KPMG and Crisil submitted their queries. SDCL management has deliberated on the queries submitted and decided to amend some clauses as mentioned below:

#	Clause No., Page No.		g Clause	New Clause to be read as				
1.	Clause 2.2 Page 8 of 62			ar 2024 at 13:00 hours al Proposal: 6 <sup>th</sup> Mar 2024 at	Proposal Due Date (P): 15 <sup>th</sup> Mar 2024 at 13:00 hours Date of opening of Technical Proposal: 15 <sup>th</sup> Mar 2024 at 13:30 hours			
2.	Clause 3.13.1 Page 22 of 62	issued, in dupl Applicant and t (three) days of the	icate, by the he Successfund of	Award (the "LOA") will be e Client to the Successful al Applicant shall, within 3 the LOA, sign and return the LOA in acknowledgement	issued, in duplicate, by the Client to the Successful Applicant and the Successful Applicant shall, within 3			
3.	Clause 3.13.2 Page 22 of 62	Performance Security: Performance Security equivalent to 10 (ten) percent of the Total Cost of Financial Proposal (plus GST) shall be furnished from a nationalized / Scheduled Bank, before signing of the contract, in form of a Bank Guarantee in the form specified at Appendix. For the Successful Applicant, the Performance Security will be retained by Client until the completion of the Assignment by the Consultant and be released 90 (Ninety) Days after the completion of the Assignment as per the terms of the Contract.			Performance Security: Performance Security equivalent to 5 (five) percent of the Total Cost of Financial Proposal (plus GST) shall be furnished from a nationalized / Scheduled Bank, before signing of the contract, in form of a Bank Guarantee in the form specified at Appendix. For the Successful Applicant, the Performance Security will be retained by Client until the completion of the Assignment by the Consultant and be released 90 (Ninety) Days after the completion of the Assignment as per the terms of the Contract.			
4.	Clause 3.8.3 d) Page 16 of 62	S No Position  Team	No. of Personnel	Qualification & Work Experience  Qualification: Masters in Finance Experience: Minimum 20	S No Position  1 Team Leader	No. of Personnel	Qualification & Work Experience Qualification: Masters in Finance / Chartered	
		Leader		years of experience in	Leauel		Financial Analyst (CFA)	





#	Clause No., Page No.			Existing	Clause			N	New Clause t	o be read as	
					financial modelling, financial risk assessment and management					Experience: Minimum 20 years of experience in financial modelling, financial risk assessment and	
		2	Financial Expert	1	Qualification: Masters in Finance  Experience: Minimum 15 years of experience in financial modelling, financial risk assessment and management  Qualification: Graduation /	2	2	Financial Expert 1		management  Qualification: Masters in Finance / Chartered Financial Analyst (CFA) Experience: Minimum 10 years of experience in financial modelling, financial risk assessment and	
		3 Sectora Expert  4 Legal Expert	Sectoral Expert	1	Post-graduation in Fisheries or Agriculture Experience: Minimum 15 years of experience in fishery sector.  Qualification: LLB / LLM	3	3	Sectoral Expert	1	management  Qualification: Graduation / Post-graduation in Fisheries or Agriculture  Experience: Minimum 10 years of experience in	
				1	Experience: Minimum 15 years of experience in drafting of contract documents, vetting, legal review, and risk mitigation mechanism.  Qualification: B. E. / B.	2	4	Legal Expert	1	Gualification: LLB / LLM Experience: Minimum 10 years of experience in drafting of contract documents, vetting, legal review, and risk mitigation mechanism.	
		5	Naval Architect	1	Tech / M. Tech in Naval Architecture Experience: Minimum 15 years of experience in shipbuilding, maintenance, and operation of marine vessels and structures	5	5	Naval Architect	1	Qualification: B. E. / B. Tech / M. Tech in Naval Architecture Experience: Minimum 10 years of experience in shipbuilding, maintenance, and operation of marine	
					vessers and structures					and operation of marine vessels and structures	





#	Clause	Existing Clause	New Clause to be read as
	No., Page No.		
		Note: Since a diverse set of personnel are require project, bidders may associate with experts for the of proposal submission and work execution.	
5.	Clause 3.10.1 Page 19 of Page 62	Applicant should have completed at least two assignments.  AND  At least one completed assignment on primplementation support for operationalization / reschemes funded by Central / State Govt. Autonomous Bodies/ Multilateral agencies, etc.	De Eligible (i) Applicant should have completed at least two Eligible assignments.  AND (ii) At least one completed assignment on providing implementation support for
6.	Clause 3.10.3 Page 19 & 20 of Page 62	<ul> <li>Firm's Experience (Max 40 Marks)</li> <li>2 eligible assignments as per clause 2.9.1 (i) + 1 eligible assignment as per 2.9.1 (ii) - 30 Marks</li> <li>For each additional eligible assignment (as per clause 2.9.1 (i) or 2.9.1 (ii)) - 5 Marks subject to maximum of 10 marks</li> </ul>	# Description  1 Firm's Experience (Max 40 Marks)  • 2 eligible assignments as per clause 3.10.1 (i) + 1 eligible assignment as per 3.10.1 (ii) - 30 Marks  • For each additional eligible assignment (as per clause 3.10.1 (i) or 3.10.1 (ii) - 5 Marks subject to maximum of 10 marks  2 Team Composition  Team Leader  • 20 years of experience: 6 marks  • For every additional year of experience: 1 mark, subject to maximum of 2 marks





#	Clause	Existing Clause	New Clause to be read as				
	No., Page No.						
		Financial Expert  15 years of experience: 6 marks For every additional year of experience: 1 mark, subject to maximum of 2 marks  Aquaculture Expert 15 years of experience: 6 marks For every additional year of experience: 1 mark, subject to maximum of 2 marks  Legal Expert 15 years of experience: 6 marks For every additional year of experience: 1 mark, subject to maximum of 2 marks  Naval Architect 15 years of experience: 6 marks For every additional year of experience: 1 mark, subject to maximum of 2 marks  Naval Architect 15 years of experience: 6 marks For every additional year of experience: 1 mark, subject to maximum of 2 marks	Financial Expert  • 10 years of experience: 6 marks  • For every additional year of experience: 1 mark, subject to maximum of 2 marks  Sectoral Expert  • 10 years of experience: 6 marks  • For every additional year of experience: 1 mark, subject to maximum of 2 marks  Legal Expert  • 10 years of experience: 6 marks  • For every additional year of experience: 1 mark, subject to maximum of 2 marks  Naval Architect  • 10 years of experience: 6 marks  Naval Architect  • 10 years of experience: 6 marks  For every additional year of experience: 1 mark, subject to maximum of 2 marks				
7.	Clause 3.12.1 Page 21 of 62		Clarification: The key personnel need not be deployed at SDCL office. However, they have to attend all meetings with MoPSW, DoF or other stakeholders, as required, and shall be on roll/associated till the completion of assignment.				
8.	Clause 4.1.1 Page 26 of 62	Additional para 4.1.1 i), add below h)	i) Consultant to undertake fresh study for all components mentioned in Scope of Work. All the data and methodology as mentioned in the hypothesis shall be verified and authenticated by the Consultant in a reliable way.				





#	Clause No., Page No.	Existing Cla	ause		New Clause to be read as					
9.	Clause 4.1.2 a) Page 28 of 62	Selection of Cluster Pilot Project: The Consultant shall take help of state Fisheries Department in identifying the clusters and fish processing plant owner(s) for the pilot project and provide all necessary support in getting the pilot project implemented.				Clarification: SDCL will provide introduction letter to the Consultant for reaching out to stakeholder.				
10.	Clause	#   Deliverable / Milestone	Timeline	Payment	#	Deliverable / Milestone	Timeline	Payment		
	4.3.1	1 Inception Report	D+1 week	10%	1	Inception Report	D + 1 week	10%		
	Page 28 of 62	2 Stakeholder consultation report (covering study on non-availability of viable finance to fishermen)	D+4 weeks	20%	2	Stakeholder consultation report (covering study on non- availability of viable finance to fishermen)	D + 4 weeks	20%		
		3 Report on Vessel Design	D + 6 weeks	10%	3	Report on Vessel Design	D + 6 weeks	10%		
		4 Roadmap for scheme implementation	D + 8 weeks	10%	4	Roadmap for scheme implementation	D + 8 weeks	10%		
		5 Draft Feasibility Report + Draft documents	D + 10 weeks	30%	5	Draft Feasibility Report	D + 10 weeks	30%		
		6 Final Report	D + 12 weeks	20%	6	Final Report	D + 12 weeks	20%		
		$D = Date \ of \ Commencement$			D = Date of Commencement					
11.	Clause	# Deliverable	Timeline	Payment	#	Deliverable	Timeline	Payment		
	4.3.2 Page 29 of 62	1 Preparation of documents (as per list mentioned in clause 4.1.2 (b))	T + 4 weeks	30%	1	Preparation of documents (as per list mentioned in clause 4.1.2 (b))	T + 4 weeks	30%		
	02	2 Selection of clusters and Pilot implementation rollout (including outreach, getting forms filled and revision of documents based on pilot feedback)	Actual	40%	2	Selection of clusters and Pilot implementation rollout (including outreach, getting forms filled and revision of documents based on pilot feedback)	T + 24 weeks	40%		





# Clause No., Page No.	Existing Clause			New Clause to be read as				
	3 Review / Monitoring Report	Actual	30%	3	Review / Monitoring Report	T + 36 weeks	30%	
	T = Date of go ahead for Phase II			Note Time of G II wi in the then 4.3.2 Phas max exce Phas	Date of go ahead for Phase II	pe 9 months from its best to comer, if there is an everyond controlled and final paymer only after controlled the controlled 15 months and 15 months beyond 15 months and 15 months are controlled as a controlled to the controlled as a cont	aplete Phase by deviation 1 of SDCL, aent (Clause impletion of a above, the hs and if it 1 amount for boths] /[15];	

All other provisions of RFP shall remain unchanged.

<u>Bidders are requested to refer to Corrigendum - I before submitting their Proposals. Bids received without the signed copy of the Corrigendum shall be liable for rejection.</u>

Date: 29.02.2024

General Manager (Operations & Projects), Sagarmala Development Company Ltd